

For Immediate Release

Securing turnaround strategies for a post-COVID world

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- e-SEK combines its expertise in strategy, governance and high-level executive management to offer a unique strategic turnaround development service.
- Our professional approach and services have supported numerous South African enterprises and SOEs to change crucial parts of their operations
- Through blending professional experience, insights into markets and verticals, and deploying modern digital technologies, e-SEK walks alongside organisations to realise their potential during tough and uncertain times.

JOHANNESBURG, South Africa - November 2020: e-SEK, a leading South African provider of strategic and performance development, monitoring and execution services and technologies, announces a new addition to its stable: turnaround strategy development for companies.

As organisations face unprecedented challenges and uncertainties in the wake of the COVID-19 pandemic, they nonetheless have an opportunity to address shortcomings within their strategy, processes and cultures. As the crisis makes it easier to see the clear priorities of the day, there is a window to rectify shortcomings, address inefficiencies and ensure value delivery.

Yet accomplishing this is not a small feat. It requires thoughtful and experienced analysis of the business to develop a turnaround strategy that is lasting and will permeate across the levels of the



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organisations - from the board and executive through to managers and the talented professionals that deliver on company expectations at the coalface.

“It is said that there is opportunity in a crisis. But that opportunity must still be identified, unearthed and realised. This is why we are pooling our various disciplines and experiences at e-SEK to help our customers realise effective turnaround strategies,” explained Denice Manganye, e-SEK’s Chief Strategist.

e-SEK (www.esek.co.za) is a leading provider of business strategy, governance and cultural enhancement, working with the board and executive through a number of channels to create insightful and workable paths to positive outcomes for an organisation. It deploys business governance and process professionals, and leading technologies, to help its customers understand their culture and environment, formulate new strategies to realise their visions, and maintain the wins through proactive monitoring and evaluation.

It has served a large number of high-level customers - including Minerals and Energy Department, CIPC, Films and Publications Board (FPB), NEPAD, the Council for Geoscience, South African Maritime Authority, Eskom and National Treasury - in these various disciplines. e-SEK now combines all of those capabilities to offer a comprehensive strategic turnaround development service. The new service includes:

- A proprietary and proven engagement model for developing appropriate turnaround strategies
- Competitive intelligence and strategy
- Sector- and vertical-specific practices
- Insights such as early warnings, enhanced performance reporting and continual industry scans
- Remote monitoring and management, and contextual ad-hoc reporting for board members and executives



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- The successful merger of governance, strategy and performance

e-SEK brings together over a decade of experience working with some of South Africa's largest blue-chip companies, state-owned enterprises and government leaders to offer this unique service. As organisations face many uncertainties, the service will help them make sense of their choices and challenges to create new momentum.

Whereas strategic consultants often only leave customers with a prescribing report, e-SEK's approach is hands-on and focuses on results, not speculation. It provides a service specifically geared towards helping South African organisations navigate through one of the most disruptive periods in modern human history, and beyond. Through our support and services, e-SEK's customers move beyond crisis, improve performance and find additional value that carries them into the future.

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About e-SEK

e-SEK provides guidance and tools for businesses to better manage their strategy, execution, risk and reporting. We believe that the re-thinking and review of an organisation's fundamental business are becoming increasingly critical to ongoing value creation and profitability and sustainability. It is essential to have a sound and organised framework to guide thinking through the process of formulating a 'fresh' business design that incorporates all the critical elements that drive and enhance organisational growth and sustainability. At e-SEK, we combine top business experts with proven best-of-breed digital technologies to modernise organisations and help them excel.



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